



Frequently Asked Questions about the Merger between Outside Processors Council (OPC) and Fabricators & Manufacturers Association, International (FMA)

1) What will happen to my OPC Membership?

Current OPC member companies will be transitioned to FMA Advantage-level members (company-level, one location) and designated as members of the **“Outside Processors Group,”** a special interest category of FMA membership. Your membership will be good until June 30, 2011 (current OPC renewal date); companies will renew at the FMA Advantage rate of \$450.

Companies will be granted Advantage-level benefits – FMA membership covers all employees at one location; primary contacts can name up to 4 additional contacts to receive FMA and OPC communications. Refer to FMA catalog or visit fmanet.org/members for details. Plus your membership in the special interest Outside Processors Group will allow you to receive additional benefits or discounts and recognition in the online membership directory.

2) What if I am already a member of FMA?

If a company or individual who has a membership in OPC is also a current member of FMA, they will renew on their existing FMA renewal date or June 30, 2011, whichever date is later. You will save money as you will have only one membership fee.

3) Will other members be able to join the Outside Processors Group?

Current and future FMA members whose primary business functions are related to outside processing but are not existing OPC members are encouraged to add the special interest designation to their membership record **at no additional cost**. All FMA Advantage members are eligible to apply for FMA Board or Council service.

4) How will our affiliation with the OPC and membership in the Outside Processors Group be recognized?

The OPC logo with the words “a member group of the Fabricators & Manufacturers Association, International” added will be used to identify the group of companies belonging to that special interest category of membership. The revised logo will appear on each member company’s page in the online membership directory to designate that they belong to the Outside Processors Group.

5) What becomes of the OPC board of directors and who will direct the activities of the member group?

The Outside Processors Council will become a separate newly-formed council of FMA, administered according to the guidelines used by other FMA technical councils. The 9 members of the OPC Board have been appointed to the council; the current chair and vice-chair will fulfill their terms in those positions. The council will continue, as is customary now, to propose activities/events, locations, topics, etc. Council members will provide guidance and assistance to staff in securing speakers, arranging possible plant tours, contacting potential attendees, and utilizing industry connections to promote participation in the council’s events. Event planning

functions including negotiating hotel contracts, coordinating with speakers on fees and travel expenses, and marketing/promotion will be the responsibility of FMA staff.

6) What happens to the OPC website?

The OPC website (www.opcouncil.org), including the processors database, will be transferred to FMA servers for maintenance and upkeep. FMA will assume responsibility for the administration and updating of all content and databases.

7) What happens to the OPC treasury and the scholarship program?

The OPC has established a permanent named endowment in OPC's name through the Nuts, Bolts, and Thingamajigs Foundation (NBT) of FMA to award annual scholarships to support study programs leading to a career in manufacturing. The OPC Board has donated the balance of their treasury, as of 12/31/2010, as a starting contribution and has pledged to raise the remaining amount to reach \$25,000 over a period of 3 years. Per the FMA Board-approved matching funds offer, the pledge was matched equally to reach \$50,000, the minimum amount necessary to establish an endowment within the NBT foundation. The gift will never be spent, only the interest it earns. Once the fund exceeds the endowed amount, the earnings will be used to fund scholarships in perpetuity in OPC's name.

At least one of the council's educational events planned each year will include a fundraising element to directly benefit the OPC scholarship fund. The council plans to designate the October event as the primary fundraiser; other fundraising initiatives coordinated by the OPC include the Silent Auction at the Toll Processing Conference and other efforts related to the Motor City Slitters event in July.

8) Where can I find more information?

Members are encouraged to speak with members of the Outside Processors Council or FMA staff if they would like further information. For a copy of the comprehensive Implementation Plan or the legal Merger Agreement, contact Cindy Day at FMA by mail at 833 Featherstone Road, Rockford, IL 61107, by phone at 815-227-8208, or by email at cindyd@fmanet.org.